

# WEALTH \$ BUILDER

*Mary Kay Style!*

# Brain Book

NAME: \_\_\_\_\_






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Creating Wealth through Direction, Discipline,  
and *Building the Dream . . . One Face At A Time*

## SELECT YOUR LEVEL OF ACHIEVEMENT FOR THE MONTH

ACTIVITY REQUIRED	REWARDS
<p><b>Wealth Builder - BASIC</b></p> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> 15 Faces</li> <li><input checked="" type="checkbox"/> 5 Career Presentations</li> <li><input checked="" type="checkbox"/> \$600 Wholesale</li> </ul> <p><b>This Consultant Activity = STAR</b></p>	<ul style="list-style-type: none"> <li>★ Special Invitation to a Private Monthly Wealth Building Conference Call featuring a Mary Kay Millionaire.</li> <li>★ Recognition on Champion Group FB page, <a href="http://www.lindaquillin.pink">www.lindaquillin.pink</a>, and in Champion Newsletter/Success Meetings.</li> </ul>
<p><b>Wealth Builder - ELITE</b></p> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> 30 Faces</li> <li><input checked="" type="checkbox"/> 10 Career Presentations</li> <li><input checked="" type="checkbox"/> \$1,000 Wholesale</li> </ul> <p><b>This Consultant Activity = STAR + Move Up To Red!</b></p>	<p style="text-align: center;">↓</p> <p style="text-align: center;"><i>Plus</i></p> <ul style="list-style-type: none"> <li>★ Business Builder Gift from your Director</li> <li>★ 4 Personal Coaching Calls with Linda</li> </ul>
<p><b>Wealth Builder - SUPREME</b></p> <ul style="list-style-type: none"> <li><input checked="" type="checkbox"/> 50 Faces</li> <li><input checked="" type="checkbox"/> 20 Career Presentations</li> <li><input checked="" type="checkbox"/> \$1,500 Wholesale</li> </ul> <p><b>This Consultant Activity = STAR + CAR + DIRECTORSHIP!</b></p>	<p style="text-align: center;">↓</p> <p style="text-align: center;"><i>Plus</i></p> <ul style="list-style-type: none"> <li>★ Exclusive Invitation to a Leaders Luncheon.</li> <li>★ An Amazing Gift!</li> </ul> 

## Add **POWER** to *Your Plan*

- Attend your Weekly Success Meeting
- Stay Connected with Voxer
- Work Your Bubble Sheet daily.
- And ALWAYS Book 10 By Friday!**

WEEKLY/MONTHLY TRACKING SHEET | NAME: \_\_\_\_\_

# WEALTH BUILDER

*Mary Kay Style!*

## 50+ Faces (Equivalent to 3 Classes Per Week)

Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$	Name & \$

## \$500 Weekly Sales = \$1,000 Cash Club

<b>Week 1</b> \$ _____ NEW \$ _____ Reorders \$ _____ Total	<b>Week 2</b> \$ _____ NEW \$ _____ Reorders \$ _____ Total	<b>Week 3</b> \$ _____ NEW \$ _____ Reorders \$ _____ Total	<b>Week 4</b> \$ _____ NEW \$ _____ Reorders \$ _____ Total
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## 3+ Career Presentations Per Week Y= Yes N=No M=Maybe

<b>Week 1 Career Survey</b> _____ Y N M _____ Y N M _____ Y N M _____ Y N M _____ Y N M	<b>Week 2 Career Survey</b> _____ Y N M _____ Y N M _____ Y N M _____ Y N M _____ Y N M
<b>Week 3 Career Survey</b> _____ Y N M _____ Y N M _____ Y N M _____ Y N M _____ Y N M	<b>Week 4 Career Survey</b> _____ Y N M _____ Y N M _____ Y N M _____ Y N M _____ Y N M

## MONTH to DATE (Keep adding weekly results for month end total)

\_\_\_\_\_ # Appointments on BOOK for THIS month  
 \_\_\_\_\_ # Total New Faces  
 \_\_\_\_\_ # Career Presentations  
 \_\_\_\_\_ # New Team Members  
 \_\_\_\_\_ # Total Team    \_\_\_\_\_ # Active  
 \_\_\_\_\_ \$ Retail Sales  
 \_\_\_\_\_ \$ Wholesale Order  
 \_\_\_\_\_ \$ Total Team Production (yours + Team)  
 \_\_\_\_\_ w/s towards STAR this QUARTER  
 Star Goal: Sapphire    Ruby    Diamond    Emerald    Pearl

## 5 New Contacts PLUS 1+ Bookings Per Day

*Mark Each Day You Meet 5 + 1*

1	2	3	4	5	6	7	8	9	10	11
12	13	14	15	16	17	18	19	20	21	22
23	24	25	26	27	28	29	30	31		

## Month End Results

Circle YOUR Achievement    Wealth Builder: Basic • Elite • Supreme  
 \_\_\_\_\_ # Months Consistency  
 \_\_\_\_\_ # Book 10 Appointments for NEW MONTH  
 (# Parties \_\_\_\_\_ # Facials \_\_\_\_\_)  
 Moved UP in RED from \_\_\_\_\_ to \_\_\_\_\_

# MARY KAY OLYMPICS



**Earn your Mary Kay Olympic Medal  
for Team Building this month and earn  
a Special Invitation to our . . .**



*Plus . . .* **A Special Gift from your Director!**



**BRONZE MEDAL = 3 NEW TEAM MEMBERS**

**SILVER MEDAL = 4 NEW TEAM MEMBERS**

**GOLD MEDAL = 5 NEW TEAM MEMBERS**



Gold Medal Winners will  
also be featured in the  
***Applause Magazine!***



# Book **10** By Friday!

Schedule **10 separate appointments** to be held within **the next 1-2 weeks** to guarantee growth in your business.

Don't stop calling *until you complete the goal of booking 10 by Friday!*

- ★ 10 Booked for the **Next 2 WEEKS = on pace Star Consultant/Red Jacket**
- ★ **10 Booked for the NEXT WEEK = On pace Car/Director**

Consultant Name: \_\_\_\_\_ Week: \_\_\_\_\_

## TRACK YOUR PROGRESS

	NAME	PHONE	DATE	TIME	TYPE
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

# BUBBLE SHEET

/ = LEFT MESSAGE-attempt made

X = CALL/TXT w/response-no bking

\$ = SALE

● = BOOKING-I ROCK!

1 sheet completed each week = Team Leader in 6 months

2 sheets completed each week = Team Leader in 3 months & FREE Car in 6 months

3 sheets completed each week = Team Leader in 2 months, FREE car in 4 months, and Director in 6 months

4 sheets completed each week = Team Leaders in 1 month, FREE car in 2 months, and Director in 3 months

Work the NUMBERS AND SUCCEED!

○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○
○	○	○	○	○	○	○	○	○	○

When texting, you must get a response to count it as an attempt.

Numbers are based upon contacts who are 21 or older (unless married), who are qualified prospects. You should obtain at least 10 bookings per completed sheet. CONSULTANT NAME: \_\_\_\_\_