



MARY KAY

# SCAVENGER HUNT



CATEGORY	NAME	PHONE
Woman with a baby stroller		
Woman expecting a baby		
Woman wearing red shoes		
Woman wearing big earrings		
Woman wearing black clothing		
Woman with red hair		
Woman in a department store		
Woman in the grocery store		
Woman who works as a clerk		
Woman with freckles		
Woman wearing a suit		
Woman wearing jeans		
Woman wearing PINK		
Woman with long fingernails		
Woman wearing high heels		
Woman wearing glasses		
Woman who could model		
Woman wearing a uniform		
Woman wearing a blue dress		
Woman with a dog		
Woman in your office (or job)		
Woman with olive skin		
Woman who's a grandmother		
Woman dressed for Fall		
Woman who's a waitress		
Woman who's very pale		
Woman wearing yellow		
Woman at the post office		
Woman with blonde hair		
Woman with dark hair		
Woman with a child		
Woman who has short hair		
Woman with long hair		
Woman wearing tennis shoes		
Woman with curly hair		
Woman wearing purple		
Woman sharply career dressed		

**Keep in mind that this is a fun game to help YOU expand YOUR business by helping YOU to meet new people. They are NOT going to knock on your door while you stay at home. CHOOSE to set your goal and give this a try! You will never know if it works if you do not give it a shot!!**

**Make this a ONE WEEK challenge!! EACH NAME CAN ONLY BE ON ONE LINE!!**

Take the list with you and complete it during your daily errands or business. The idea is to talk to women you see everyday, but may not be "seeing" them as potential customers (or recruits!)

### **SCRIPT FOR SCAVENGER HUNT!**

"Hi, do you mind if I ask you a quick question? My name is \_\_\_\_\_ and I am in a contest with my Mary Kay Unit! I have to find all of the categories on this list and you have..... Would you mind helping me out with this? Every one who doesn't have a Consultant and enters wins something great!"

When she says "Sure!"...you say..."Thank you so much...Do you have a Consultant with Mary Kay?" (If no, then...) "Have you had a chance to try the new Mary Kay Timewise skin care system (microdermabrasion, spring colors, etc.?" (OR When was your last skincare consultation?) "I would love to treat you to this as a thank you for helping me out"

**HAVE YOUR DATEBOOK WITH YOU WITH THE TIMES YOU ARE AVAILABLE MARKED AND SEE IF YOU HAVE A GOOD TIME FOR HER IF SHE SEEMS TO REALLY TAKE TO YOU!!** Exchange names and #'s! You can do this!!

Also, give her a little thank you gift – a sample of Time Wise, MDB, a Look Card, lotion sample, etc. Surprise yourself and ASK!! If you *don't ASK*, the answer is **NO!!** **Have a prize basket – and everyone who you talk to wins something from the basket** (low-priced section 1 discontinued, or small section 2 items, etc, would be great!)

What's in it for you? New faces to work with and an opportunity to "STEAL A BASE" in this month's contest!