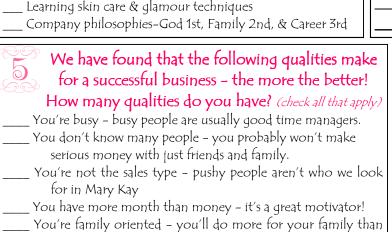
Have You Ever Pondered Pink? _____ Your Consultant's Name: _____ _____ Date: _____ E-mail: ____ Occupation: Address: (Work) (Home) Phone: (Cell) Age: 18-24 25-34 35-49 50-59 60-69 70+ Do you use MK products? Yes No How Long?

~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~		Some Critical Questions to
~~~ 		Ask Yourself
YES	_NO	Am I paid what I'm worth?
YES	_NO	Do I have all the flexibility in my life I want?
YES	_NO	Is my current career what I want to do for the
		rest of my life?
YES	_NO	Do I have complete control of my career
		advancement?

advancement?					
Which of the follow	ing benefits of a Mary Ka				
business would you enjoy the most?					
(Check all that apply)	• •				
Products at wholesale cost	Unlimited income				
No quotas/territories	Opportunity to travel				
Making new friends	Earning a new career cal				
Tax advantages/savings	Greater self-confidence				
Prizes & recognition	Being my own boss				
Job security of owning my a	own business				
Flexibility – more personal & family time					
Extra money to fund children's college educations					
Learning skin care & glamou	ır techniques				
Company philosophies-God 1st, Family 2nd, & Career 3rd					

	he group of wo		describes you:		
Results-oriented Quick decisions Direct Desires authority	People-oriented Loves to talk Enthusiastic Desires praise	Family-oriented Slow to change Dependable Desires security	Perfectionist		
In a job situation, I like to:have a bossbe the boss What do you like best about your current job situation?					
Time and Money in Mary Kay – Based on the information I've learned today					



How to Start Your Mary Kay Business!

You're a good decision maker - you know that you have to

- 1)Order your starter kit for \$100 plus tax & shipping
- 2) Begin your training

for yourself

- 3) Start making money & saving money right away!
- 4) Have fun & meet new positive friends!

begin the journey to get somewhere



Knowing that you might need more information to make a decision, on a scale of 1-4, what would be your interest level in a Mary Kay business?

I would probably prefer to work ... Hobby Time: saving money on my cosmetics & gifts Spare Time: 3-5 hours a week, a little extra cash

Part Time: 10-15 hours a week., good part-time income Full Time: 20-30 hours a week, replace current income Career: 35+ hours a week & earn the use of a Career Car

"Not now" "I'm thinking"

"Maybe"

"Sign me up!"

WOW! Look at all you get in the Mary Kay Starter

\$323 retail products!

(11 foundation shades, Miracle set of skin care for both skin types, Oil-free eye make-up remover & ultimate mascara) PLUS lots of samples, supplies & training materials!

