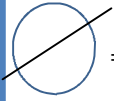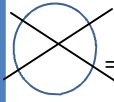# Bubble Sheet

Contact Tracker

⊘ = contact *a empted, but no contact made

⊗ = contact made, and no booking obtained

⬤ = contact made and booking obtained

1 sheet completed each week = Team Leader in 6 months

2 sheets completed each week = Team Leader in 3 months and Free Car in 6 months

3 sheets completed each week = Team Leader in 2 months, free car in 4 months, and Director in 6 months.

(See explana on below)

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* When tex ng, you must get a response to count it as an a empt

Explana on: Numbers are based upon contacts who are 21 or older (unless married), who are quality prospects. You should obtain at least 10 bookings per completed sheet.