

# MAXIMIZE YOUR MAKEUP DOLLARS

**ONLY \$100** to start your MK Business  
PLUS APPLICABLE TAX AND SHIPPING

**Starter Kit Bag**  
4 Mirrors with Trays  
30 Disposable Trays  
30 Facial Cloths

**Full Size Retail Product Included:**

- TimeWise® Age Minimize 3D™ 4-in-1 Cleanser (Normal to Dry)
- TimeWise® Age Minimize 3D™ 4-in-1 Cleanser (Combo to Oily)
- TimeWise® Age Minimize 3D™ Day Cream SPF 30 Broad Spectrum Sunscreen\* (Normal to Dry)
- TimeWise® Age Minimize 3D™ Day Cream SPF 30 Broad Spectrum Sunscreen\* (Combination to Oily)
- TimeWise® Age Minimize 3D™ Night Cream (Normal to Dry)
- TimeWise® Age Minimize 3D™ Night Cream (Combo to Oily)
- TimeWise® Age Minimize 3D™ Eye Cream
- Oil-Free Eye Makeup Remover
- Mary Kay Ultimate Mascara in Black
- 5 Mary Kay CC Creams SPF 15: Very Light, Light to Medium, Medium to Deep, Deep, & Very Deep
- Mary Kay® Translucent Loose Powder
- White Tea & Citrus Satin Hands Pampering Set

**Samplers:**

- 30 Color Cards
- 30 Mascara Brushes
- 30 Sponge-Tip Applicators

**Education Materials:**

- Start Something Beautiful Magazine
- Ready, Set, Sell! New Consultant
- Inventory Options Brochure
- Miracles Happen Book
- Steps to Success Brochure
- Skin Care Party Flip Chart
- Skin Care Party How-To
- Note Card
- Welcome Card
- Datebook

**Tools:**

- 4 Name Cards
- 4 Placemats
- 4 Dry Erase Markers
- 30 Customer Profiles
- 30 Sales Tickets
- 10 Look Books

**\$394 OF FULL SIZE PRODUCTS!**

**WHAT COMES IN YOUR Mary Kay Starter Kit**

## CONSIDER YOUR OPTIONS:

WE ARE LOOKING FOR 3 TYPES OF WOMEN. WHICH IS THE BEST FOR YOU?

### CLIENT

Loves the products  
Appreciates excellent service  
Willing to pay full retail

### PARTY GIRLS

Loves the products  
Likes steals, deals & discounts  
Shares MK with family & friends

### BUSINESS PARTNERS

50% Off of as long as you choose  
Extra income, unlimited potential  
More fun, freedom & flexibility

DO YOU HAVE 3 QUALITIES IT TAKES TO BE A BUSINESS PARTNER?

### HONESTY & INTEGRITY

### LOVE FOR PEOPLE

### WORK ETHIC

YOU HAVE 3 OPTIONS AFTER YOUR STARTER KIT ARRIVES.  
WHICH IS BETTER FOR YOU?

### CLIENT

Loves the products  
Shops w/s at 50% discount  
Sells to family and friends

### PARTY GIRLS

Shares book with small client base  
Sells to family and friends  
Gets products w/s

### BUSINESS PARTNERS

Have more money and free time  
Earn a career car  
Be your own boss