## Matching your \$30K Take-Home in 6 Months on 10-15 hours a week in MK

Month 1:

Hold 3 appointments a week = \$300 in sales a week = \$1200 in sales monthly = \$480 profit @ 60/40 split

Interview 12 women that month = 2 new recruits

Average \$1000/recruit = \$2000 team production \$2000 x 4% = \$80.00

Total monthly income \$560

Month 2:

Hold 3 appointments a week = \$300 in sales a week = \$1200 in sales monthly = \$480 profit

Interview 12 women that month = 2 new recruits Average \$1000/recruit = \$2000

2 team members order \$400 wholesale total

Total team production =  $$2400 \times 4\% = $96$ 

Total monthly income \$576

Month 3:

Hold 4 appointments a week = \$400 in sales a week = \$1600 in sales monthly = \$640 profit

Interview 16 women that month = 4 new recruits (1 in 5 average should even out here)

Average \$1000/recruit = \$4000

Base team orders \$800 wholesale total

Total team production = \$4,640 x 9% (got a raise!) = \$417 Total monthly income \$1,057 and ON-TARGET FOR YOUR CAR

Month 4:

Hold 4 appointments a week = \$400 in sales a week = \$1600 in sales monthly = \$640 profit

Reorders kick in and 12 women order \$480 (avg. \$40.00 order, low estimate) = \$192 profit

Interview 16 women that month = 3 new recruits Average \$1000/recruit = \$3000

Base team orders \$1200 wholesale total

Total team production = \$4200 x 13% (got another raise!) = \$546 \$50 bonus for each qualified recruit = \$150

Total monthly income \$1528 and ON-TARGET FOR YOUR CAR, eligible to submit DIQ

Month 5:

Hold 4 appointments a week = \$400 in sales a week = \$1600 in sales monthly = \$640 profit

Reorders kick in and 12 women order \$480 (avg. \$40.00 order, low estimate) = \$192 profit

Interview 16 women that month = 3 new recruits Average \$1000/recruit = \$3000

Base team orders \$1600 wholesale total

Total team production =  $$4600 \times 13\% = $598$ \$50 bonus for each qualified recruit = \$150

Total monthly income \$1580 and ON-TARGET FOR YOUR CAR, eligible to submit DIQ

Month 6:

Hold 4 appointments a week = \$400 in sales a week = \$1600 in sales monthly = \$640 profit

Reorders now double and 24 women order \$960 (avg. \$40.00 order) = \$384 profit @ 60/40 split

Interview 16 women that month = 3 new recruits Average \$1000/recruit = \$3000

Team orders \$2000 wholesale total

Total team production =  $$5000 \times 13\% = $650$ \$50 bonus for each qualified recruit = \$150

Total monthly income \$1824 and A FREE CAR (total income valued at \$2039.00), eligible to submit DIQ

## **Director Paycheck for the same work**

Hold 4 appointments a week = \$400 in sales a week = \$1600 in sales monthly = \$640 profit

Reorders now double and 24 women order \$960 (avg. \$40.00 order) = \$384 profit @ 60/40 split

Interview 16 women that month = 3 new recruits Average \$1000/recruit = \$3000

Base Unit of 30 orders \$3000 wholesale total (low estimate)

Total Team Production = \$6000 x 13% = \$780

Total Unit Production including your order = \$7080 x 13% = \$946

Unit Volume Bonus (goes up \$100 for every \$1000, unlimited) = \$700

\$100 bonus for each personal qualified recruit = \$300

Unit Development Bonus (3 qualified unit recruits in 1 month) = \$300

Total monthly income \$4,050.00 and A FREE CAR (total income valued at \$4,425.00)

That is \$48,600 a year and does not include continuing reorders as you continue to expand your customer base!

Total income is valued at \$53,100 including your career car.