## Choose Your Options

## Set Your Goal

Personal Growth Goals: Where are you going to be in...
6 months: $\qquad$
1 year:
5 years:
10 years:
$\qquad$
$\qquad$

## Option \#1 $\$ \mathbf{1 2 0 , 0 0 0}$ per year

6 classes per week at $\$ 200$ retail per class
$6 \times \$ 200=\$ 1,200$ retail sales per week
$\$ 1,200 \times 50$ weeks (take 2 weeks off) $=\$ 60,000$ retail sales
600 new basic customers x $\$ 300$ reorders per year $=\$ 180,000$
\$60,000
\$180,000
$\$ 240,000 / 2=\$ 120,000=$ YOUR INCOME after deducting cost or product $10 \mathrm{hrs} /$ week

## Option \#2 $\$ 60,000$ per year

3 classes per week at $\$ 200$ retail per class
$3 \times \$ 200=\$ 600$ retail sales per week
$\$ 600 \times 50$ weeks (take 2 weeks off) $=\$ 30,000$ retail sales
300 new basic customers x $\$ 300$ reorders per year $=\$ 90,000$
\$30,000
\$90,000
$\$ 120,000 / 2=\$ 60,000=$ YOUR INCOME after deducting cost or product

## Option \#3 $\$ \mathbf{4 0 , 0 0 0}$ per year

2 classes per week at $\$ 200$ retail per class
$2 \times \$ 200=\$ 400$ retail sales per week
$\$ 400 \times 50$ weeks (take 2 weeks off) $=\$ 20,000$ retail sales
200 new basic customers x $\$ 300$ reorders per year $=\$ 60,000$
\$20,000
\$60,000
$\$ 80,000 / 2=\$ 40,000=$ YOUR INCOME after deducting cost or product

## Option \#4 <br> $\mathbf{\$ 2 0 , 0 0 0}$ per year

1 classes per week at $\$ 200$ retail per class
$1 \times \$ 200=\$ 200$ retail sales per week
$\$ 200 \times 50$ weeks (take 2 weeks off) $=\$ 10,000$ retail sales
100 new basic customers x $\$ 300$ reorders per year $=\$ 30,000$
\$10,000
\$30,000
$\$ 40,000 / 2=\$ 20,000=$ YOUR INCOME after deducting cost or product 4 hrs/week

The above options do not include $4 \%, 9 \%$ or $13 \%$ monthly recruiting commissions paid by the company, quarterly and annual prizes, unit prizes, etc.

