

\$16,000+ Profit by CHRISTMAS!



ACTIVITY:

JULY

40 Faces x \$75 = \$3,000
Re-orders- On the Go = \$500
Total = \$3,500

AUGUST

40 Faces x \$75 = \$3,000
Re-orders- On the Go = \$500
Total = \$3,500

SEPTEMBER

15 Skin Care classes x \$250 = \$3,750
Re-orders- On the Go = \$500
5 Hostess Bags x \$100 = \$500
5 Facial x \$75 = \$375
Total = \$5,125

OCTOBER

15 Skin Care classes x \$250 = \$3,750
Re-orders- On the Go = \$500
5 Hostess Bags x \$100 = \$500
5 Facial x \$75 = \$375
Total = \$5,125

NOVEMBER

15 Gift or Skin Care classes x \$250 = \$3,750
Re-orders- On the Go = \$500
5 Hostess Bags x \$100 = \$500
Open House = \$500
Business Sales = \$500
5 Facial x \$75 = \$375
Total = \$6,125

DECEMBER

10 Gift or Skin Care classes x \$250 = \$3,750
Last minute Gift Sales = \$500
Re-orders- On the Go = \$250
Open House / Santa's Workshop = \$500
5 Facial x \$75 = \$375
Total = \$5,375

Total Sales = \$28,750

Retail Profit

\$14,375!

(Wholesale Order = \$14,375)

RESULTS:

JULY

40 New Customers
1 out 10 = 4 New Recruits

AUGUST

40 New Customers
1 out 10 = 4 New Recruits

SEPTEMBER

15 Classes x 3 Clients = 45
5 Facials = 5
50 New Customers
1 out 10 = 5 New Recruits

OCTOBER

15 Classes x 3 Clients = 45
5 Facials = 5
50 New Customers
1 out 10 = 5 New Recruits

NOVEMBER

15 Classes x 3 Clients = 45
5 Facials = 5
50 New Customers
1 out 10 = 5 New Recruits

DECEMBER

10 Classes x 5 Clients = 50
5 Facials = 5
55 New Customers
1 out 10 = 5 New Recruits

285 New Customers + 28 New Recruits

COMMISSION CHECK:

October 15th = \$4,500 x 13% = \$585
November 15th = \$4,500 x 13% = \$585
December 15th = \$4,500 x 13% = \$585
January 15th = \$4,500 x 13% = \$585
Total = \$2,340

(Not including \$50 Bonuses!)

REWARDS:

★ **Awesome Star Prizes!**

★ **New Car!**

On Target For:

★ **Director!**

★ **National Court of Sales!**

★ **National Court of Recruiting!**